

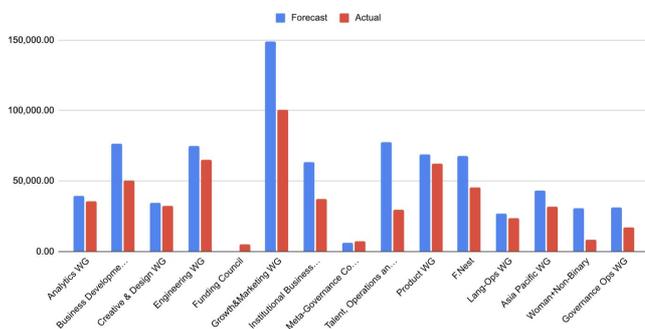
# Budget Vs Actual Report

OCTOBER 2021

## Index Coop

Actual - Total spend	\$550,581.71
Forecast - Total spend	\$789,998.50
<b>Variance</b>	<b>-30.31%</b>
Change in spend from previous month	+14.69%
<b>Actual - Total contributor reward spend</b>	<b>\$478,503.58</b>
Forecast - Contributor Reward spend	\$611,168.50
<b>Actual - Total Other Expenditure (excluding rewards)</b>	<b>\$72,078.13</b>
Forecast - Total Other Expenditure	\$178,830.00

Forecast and Actual



## Overview

Actual costs for October (contributor rewards plus expenses) totaled at \$550,581 compared to a forecast spend of \$789,998. This is a variance of 30.31%. Contributor rewards account for 86% of overall cost. When compared to September total spend was \$480,065, which represents a 14.69% increase.

As October marks the start of a new quarter, The DAO has gone through the process of working group proposals. As a result there has been the addition of three new groups, Asia Pacific, Woman+Non-Binary and Governance Operations working groups (WG). Combined these groups contributed to \$57k of additional cost for the month.

Overall 11 out of 14 of the working groups were within budget for contributor rewards, except the metagovernance committee, Asia Pacific WG and contributions tagged to 'Other'. (Note: metagovernance committee only proposed for fixed stipends and there were 2 other additional rewards allocated under metagovernance), the table below shows a breakdown of these WG's contributor reward spend vs forecasted contributor reward spend. When including additional expenses, all working groups were within budget for October.

WG	Actual Spend	Forecast	% variance
Asia Pacific	\$31,614.80	\$31,080.00	-1.72%
MetaGov	\$7,250.00	\$6,000.00	-20.83%
'Other'	\$5,110.00	\$0	-

It should be noted that the F.Nest is still rewarding work tagged under 'other'. The Index Coop through the Index 2.0 discussions and is looking to create a 'Innovation Hub' to fund initiatives which do not fall under any WG.

The greatest individual WG spend for October was Growth & Marketing at \$100,322.45 which is expected given the nature of the WG. With the lowest cost attributable to (excluding FC and Metagov) the Woman + Non-Binary WG at \$8,479.00. The WGs with the biggest variance between actual spend and forecasted spend were Woman + Non-Binary spending 72% less than forecast coupled with Talent, Operations and Change 62% less than forecasted.

## Further Insights

WG	WG Leads Actual	WG Leads Forecast	% variance
IB	\$18,501.00	\$24,500.00	24.49%
Gov Ops	\$15,858.00	\$21,000.00	24.49%

New Proposals starting in October has resulted in the number of contributors on fixed stipends increase. Whether this be on a fixed INDEX, \$ (converted into INDEX using the 20 day moving average price), fixed USDC amount or a combination.

The majority of the WG leads chose their stipend in fixed INDEX or a combination. However, due to the adverse price effects in recent weeks on \$ INDEX this has led to WG leads and other contributors rewards being less than the forecasted amount in \$ terms. The difference is 24.49% reduction in payment value. Calculated as \$35 fixed at the date of the budget vs \$26.34 index price at payment.

The above table provides examples of two WG where stipends were denoted in fixed Index.

## Summary

Overall we have seen a general downtrend in \$ spend throughout October. This is mainly a result of depreciating \$INDEX price causing a 24.49% reduction in fixed contributor rewards. We have also seen across the board a general reduction in 'other operating expenses' per working group. This is summarized in more detail in the table below.

The 3 largest working groups in terms of budget for 'other' activities being Growth & Marketing, Business Development and Institutional Business all came in significantly under budget, it however should be noted that there was limited activity in relation to event costs which shapes a large proportion of these work group budgets. This cost is expected to rise as more events are attended in the near future.

# Budget Vs Actual Report

OCTOBER 2021



Operating Expenses budget		October			
		Forecast	Actual	Difference	% Variance
	Month close \$ value (Based upon)	\$35	\$26.43		
	\$ value at payment date		\$26.43		
	<b>Growth&amp;Marketing Working Group</b>	61,950.00	58,339.25	3,610.75	5.83%
	<b>Business Development Working Group</b>	51,250.00	44,109.20	7,140.80	13.93%
	<b>Finance.Nest</b>	67,920.00	45,398.85	22,521.15	33.16%
	<b>Creative &amp; Design Working Group</b>	34,350.00	32,417.50	1,932.50	5.63%
	<b>Funding Council Working Group</b>	0.00	5,110.00	-5,110.00	0.00%
	<b>Engineering Working Group</b>	59,875.00	53,032.75	6,842.25	11.43%
	<b>Analytics Working Group</b>	38,062.50	33,884.63	4,177.87	10.98%
	<b>Institutional Business Working Group</b>	38,500.00	26,680.00	11,820.00	30.70%
	<b>Governance Operations</b>	31,000.00	16,858.00	14,142.00	45.62%
	<b>Talent, Operations and Change</b>	77,681.00	29,527.80	48,153.20	61.99%
	<b>Product Working Group</b>	66,100.00	62,301.80	3,798.20	5.75%
	<b>Language Ops Working Group</b>	26,900.00	23,500.00	3,400.00	12.64%
	<b>Asia Pacific Working Group</b>	31,080.00	31,614.80	-534.80	-1.72%
	<b>Women and Non-Binary Working Group</b>	20,500.00	8,479.00	12,021.00	58.64%
	<b>Meta-governance Committee</b>	6,000.00	7,250.00	-1,250.00	-20.83%
	<b>Summary</b>				
	Full Time Contributors (INDEX Priced USD)	236,225.00	199,874.00	36,351.00	15.39%
	Other Contributors rewards (INDEX Priced USD)	374,943.50	278,629.58	96,313.92	25.69%
	Bounties	0.00	0.00		
	<b>Salaries and Rewards</b>	611,168.50	478,503.58	132,664.92	21.71%
	<b>Growth&amp;Marketing Working Group</b>	87,000.00	41,983.20	45,016.80	51.74%
	<b>Business Development Working Group</b>	25,000.00	6,071.00	18,929.00	75.72%
	<b>Finance Nest</b>	0.00	0.00	0.00	0.00%
	<b>Creative &amp; Design Working Group</b>	0.00	0.00	0.00	0.00%
	<b>Funding Council Working Group</b>	0.00	0.00	0.00	0.00%
	<b>Engineering Working Group</b>	15,000.00	11,884.00	3,116.00	20.77%
	<b>Analytics Working Group</b>	1,580.00	1,743.00	-163.00	-10.32%
	<b>Institutional Business Working Group</b>	25,000.00	10,396.93	14,603.07	58.41%
	<b>Meta-governance Committee</b>	0.00	0.00	0.00	0.00%
	<b>Talent, Operations and Change</b>	0.00	0.00	0.00	0.00%
	<b>Product Working Group</b>	3,000.00	0.00	3,000.00	100.00%
	<b>Language Ops Working Group</b>	0.00	0.00	0.00	0.00%
	<b>Asia Pacific Working Group</b>	12,250.00	0.00	12,250.00	100.00%
	<b>Governance Operations</b>	0.00	0.00	0.00	0.00%
	<b>Women and Non-Binary Working Group</b>	10,000.00	0.00	10,000.00	100.00%
	<b>Working Group Budgets (Excluding Contributor rewards)</b>	178,830.00	72,078.13	106,751.87	59.69%